



Anil Dhirubhai Ambani Group

## **Reliance Globalcom Managed Ethernet Services Drive Network Expansion at International Law Firm Paul Hastings**

*Business Ethernet Services and Bandwidth On-Demand Improve Network Performance and Mitigate Risk for Firm's Rapid Globalization*

**SAN FRANCISCO - August 25, 2008 - [Reliance Globalcom](#)** a leading global provider of enterprise, wholesale, consumer and managed services, today announced that international law firm Paul, Hastings, Janofsky & Walker LLP (Paul Hastings) selected its [Managed WAN Ethernet](#) and [Managed Premium Internet](#) services across offices in Asia, Europe and the U.S. Paul Hastings is leveraging Reliance Globalcom's expertise in plug-and-play Ethernet technology and control of the world's largest privately owned fiber backbone to support projections for continuation of its 20 percent year-over-year growth. The ability to mitigate Paul Hastings' IT risk by improving network reliability and scalability further supported the firm's choice.

"It was important for us to find a provider that could help support our global growth," said Stova Wong, chief information officer at Paul Hastings. "Reliance Globalcom has helped us mitigate risk in the face of massive network expansion."

Reliance Globalcom is deploying a fully managed Layer 2 Ethernet-based [virtual private LAN service \(VPLS\)](#) solution with "any-to-any" connectivity to Paul Hastings' 18 offices worldwide. The Ethernet-based services support the firm's increased deployment of collaborative web-based services, including video conferencing, voice over IP (VoIP), document management and messaging systems. With Reliance Globalcom's service delivery platform and strategic partnerships in multiple regions around the world, Paul Hastings benefits from enhanced service level agreement (SLA) continuity, improved network availability and stability, bandwidth on-demand and support of converged applications - all of which support the firm's international growth.

Paul Hastings is recognized as one of the world's leading law firms and is ranked 15th in the U.S. and 23rd in the world, according to the 2008 AM Law 100 survey. Recent M&A activity and pan-European growth at the firm generated a patchwork of service agreements with multiple managed-service providers and ISPs, a situation that introduced unacceptable risk to the firm. The move to Reliance Globalcom's [Managed WAN Ethernet](#) and Premium Internet services streamlined vendor management by eliminating dozens of international contracts - the firm often had separate agreements for Internet and WAN services in the same office - into one global agreement.

"Similar to enterprises in other industries, law firms are capitalizing on the opportunities presented by a world economy," said John Scanlon, president - Americas, Reliance Globalcom. "It's imperative for firms like Paul Hastings to have a single, reliable global communications provider with an extensive and robust network. With our international reach and more miles of fiber than any other Ethernet carrier, Reliance Globalcom has become a true partner in growth with these organizations."

Please visit Reliance Globalcom at [ILTA '08](#), the annual conference of the International Legal Technology Association in Grapevine, Texas, (Reliance Globalcom, booth #916, August 25-28, 2008).

**For More Information**

Reliance Globalcom Managed WAN Ethernet services -

<http://www.relianceglobalcom.com/services/managed-wan.php>

Reliance Globalcom Managed Premium Internet Services -

<http://www.relianceglobalcom.com/services/mpi.php>

**About Reliance Globalcom**

Reliance Globalcom, a division of Reliance Communications, spearheads the global telecom operations of India's largest integrated telecom service provider. Reliance Globalcom brings together the synergies of Reliance Communications' global business encompassing enterprise services, capacity sales, managed services and a highly successful bouquet of retail products and services comprising of global voice, internet solutions and value added services. The company serves over 1200 enterprises, 200 carriers and 1.5 million retail customers in 50 countries across 5 continents.

Reliance Globalcom owns the world's largest private undersea cable system spanning 65,000 kms seamlessly integrated with Reliance Communications' 110,000+ kms of domestic optic fiber; this provides a robust global service delivery platform connecting 40 key business markets in India, the Middle East, Asia, Europe, and the U.S. With its recent acquisition of eWave World, a pioneer in the global WiMax space, Reliance Globalcom has the capability to launch 4G services in over 50 countries. It has also acquired Vanco Group, enabling the company to provide managed services to over 230 countries across the globe. For further information, please visit <http://www.relianceglobalcom.com/index.php>

**About Paul, Hastings, Janofsky & Walker LLP**

Paul, Hastings, Janofsky & Walker LLP, founded in 1951, is a leading international law firm with over 1,200 attorneys in 18 offices. The firm serves a diverse client base including many of the leading global financial institutions and Fortune 500 companies and offers deep capabilities in capital markets, finance and restructuring, intellectual property, international arbitration and dispute resolution, investment management, labor and employment, mergers and acquisitions, private equity, product liability, project finance, real estate, securities litigation and tax advisory services. Please visit [www.paulhastings.com](http://www.paulhastings.com) for more information.

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