

HAVI, the Global Leading Logistics Provider choose Reliance Globalcom network solutions

Reliance Globalcom data business sign-up service contract worth 4.2 million Euros with HAVI global logistics

Neu-Isenburg, 20.10.2008 – Reliance Globalcom, a leading global provider of managed network and application delivery services for multinational enterprises, carriers and consumers, has signed a five year contract with HAVI Global Logistics GmbH. "The Global Lead Logistics Provider" for food and non-food products, headquartered in Duisburg, Germany, has chosen Reliance Globalcom's Data Business Group to implement and manage its Wide Area Network (WAN) for 42 sites in 20 countries in Europe. The contract worth 4.2 million Euros is the first contract for Reliance Globalcom's data business after uniting the former FLAG, Vanco and Yipes businesses into a single, fully-managed solution, delivering the network reach, resiliency and service portfolio critical for businesses today.

HAVI Global Logistics is the „Global Lead Logistics Provider“ for several thousand McDonald's restaurants in Europe. The company handles all services throughout the supply chain and adds value for its customers through its holistic logistics solutions. With an end-to-end solution philosophy, integrated supply and transparency Havi Logistics frees its customers from all supply chain related logistics responsibilities. To guarantee the safety of food and compliance with consumer protection regulations, HAVI Logistics runs a fully centralised application landscape. „As a logistics provider that stocks daily and which transports fresh products with an expiry date, the constant availability of our network is key to our business“, comments Udo Wisniewski, Director Core Services at HAVI Logistics IS. „With highly integrated logistic processes and food safety regulations like HACCP (Hazard Analysis and Critical Control Point) we are simply unable to work without WAN-connectivity.“

Two networks cater for maximum availability

The technical solution is completely Dual Homed, meaning all sites are connected through two separate networks to the central data centre. The network consists of a primary MPLS connection with an IPSEC Backup and an additional 3G Backup. Wireless Local Loop is used for either primary or back-up connections where available to further increase redundancy. „Havi selected Reliance

Globalcom Data Business Unit in a formal bid process not only because of his high quality consultancy services and advanced technical solutions, but also for its global sourcing of infrastructure expertise not available from a pure-play carrier,“ says Udo Wisniewski. „Reliance

Globalcom offers, through its hybrid service portfolio, the scalability critical for our economic growth.”

About Reliance Globalcom

Reliance Globalcom, a division of Reliance Communications, spearheads the Global Telecom operations of India's largest Integrated Telecom Service Provider. Reliance Globalcom brings together the synergies of Reliance Communications Global Business encompassing Enterprise Services, Capacity Sales, Managed Services and a highly successful bouquet of Retail products & services comprising of Global Voice, Internet Solutions and Value Added Services. The company serves over 1500 enterprises, 200 carriers and 1.7 million retail customers in 163 countries across 5 continents.

Reliance Globalcom owns the worlds largest private undersea cable system spanning 65,000 kms seamlessly integrated with Reliance Communications over 110,000 kms of domestic optic fiber provides a robust Global Service Delivery Platform connecting 40 key business markets in India, the Middle East, Asia, Europe, and the U.S. With its recent acquisition of eWave World, a pioneer in the global Wimax space, Reliance Globalcom has the capability to launch 4G services in over 50 countries. It has also acquired Vanco Group, enabling the company to provide managed services to over 230 countries across the globe. For further information, please visit www.relianceglobalcom.com

About HAVI Logistics

HAVI Logistics is „The Global Lead Logistics Provider“ for the Food Service Industry. Since its foundation in November 1981 the company has been responsible for the smooth distribution of all food and non-food articles following a „one-stop-shopping“-concept. More than 4.100 employees are providing delivery services for Quick Service Restaurants, petrol station shops and catering companies. Amongst HAVI Logistics customers are BP, Compass Group, IKEA, McDonald's, Rimi and Vapiano.