

4 June 2007

**Vanco Signs Network Services Agreement with Amplifon USA Inc.**

**Chicago, 4 June, 2007** – Amplifon USA Inc., a leading distributor of hearing aids, has appointed Vanco, the global Virtual Network Operator to design, implement and manage data network solution for its corporate-owned clinics. The 4-year agreement, worth over \$1.2M, will deliver end-to-end connectivity to 243 locations across the U.S. and Canada. The Vanco service will utilize broadband technology to deliver a high bandwidth, cost effective network solution to accommodate Amplifon's store applications.

The solution will expand upon an existing relationship with the Amplifon Group, the parent company. Adrienne Bodor, Senior Vice President at Amplifon said "Having proven its ability to deliver, we were comfortable awarding Vanco additional locations on the network. We selected Vanco's enhanced end-to-end network monitoring and management service to deliver improved network reliability. The solution will provide consistent service with contractually binding SLA measures to facilitate critical applications used by our clinics. In addition, Amplifon is now able to free itself of the burden of network management and reinvest its resources into core company functions."

Gunnar Stinnett, Director of Sales said "I am pleased to welcome Amplifon USA as a Vanco customer. The Vanco solution will deliver for Amplifon improved broadband coverage by sourcing technology from multiple carriers and ISPs while still maintaining a single point of contact. As a result of our carrier independent position we have been able to design a solution for Amplifon which dramatically increases the bandwidth to their locations but avoids any increase to their network costs. Furthermore, end-to-end management of Amplifon's network will allow Vanco to deliver proactive monitoring, enhanced support, SLAs and improved reporting."

**About Amplifon USA Inc.**

Amplifon USA distributes hearing aid products through Miracle-Ear, Sonus and Amplifon Hearing Aid Centers. It is a wholly owned subsidiary of Amplifon S.p.A, a publicly traded company located in Milan, Italy.

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**About Vanco US**

Having managed sites in the United States since 1990, in late 2001, after 14 years of showing substantial growth in Europe and Asia Pacific, Vanco PLC (FTSE: VAN), the global pioneer of the Virtual Network model of network sourcing, decided to broaden its reach and introduce the VNO model to the US marketplace.

Since then, Vanco US has helped enterprise customers like Bacardi, Pilkington and EDMC expand and streamline their multi-location networks quickly and cost-effectively. In doing so, customers are provided a single point of contact that will build and manage their global networks as well as guarantee the lowest possible cost over the lifetime of the contract.

In 2005, Vanco bought Universal Access, a Chicago-based provider of carrier-neutral wholesale layer 1 network solutions, to form the heart of its VNO Division. The VNO Division enables telecom carriers, integrators, outsourcers and cable operators like Bell Canada, Asia Netcom, ARINC and Adelphia to expand their networks to reach customers outside of their embedded footprint. The Vanco VNO Division is a single source for carrier-neutral layer 1 connections.

Headquartered in Chicago, Vanco US employs about 100 people in its Enterprise and VNO Divisions. Also located in Chicago is Vanco's US Network Management Centre (NMC) which monitors Vanco's customers' networks on a 24x7x365 basis. Vanco also has US offices in New York and Glastonbury, CT.

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