

Vanco and Continental agree Contract for New Network Solution

Global Virtual Network Operator adds speed to Continental's network

London, 28 February 2007 – The international automotive supplier, Continental, and Vanco agreed to connect 20 Continental sites worldwide and provide additional further 160 sites with powerful and secure internet access points.

"Vanco convinced with its global and flexible solution that combines the most adequate technologies, creating a cost attractive network," explains Hans-Peter Schober, Head of Networks & Communication for Continental.

Vanco's network solution meets Continentals requirements for a homogeneous infrastructure globally, making it possible for the company to utilise modern technology in the best way possible. Vanco, due to its superior VNO model, was able to prevail against well known competitors.

To build Continentals virtual network, Vanco selects the most appropriate infrastructure and technology from different carriers in any given country and combines them to a single end-to-end network. This enables Vanco to provide Continental with a tailored convergent voice and data solution, as well as security services. The flexibility of the virtual network is guaranteed by adapting it to any new enterprise requirements such as increased bandwidth or new sites that need connectivity. Continental benefits from a sole contact for all requests of the entire network.

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About Continental Corporation

The Continental Corporation is a leading automotive supplier of brake systems, chassis components, vehicle electronics, tires and technical elastomers. In 2005 the corporation realized sales of EUR13.8 billion. At present it has a worldwide workforce of around 85,000.

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About Vanco

Established in 1988, Vanco plc (FTSE: VAN) is the pioneering and leading global Virtual Network Operator. Vanco does not own telecoms assets and therefore has the freedom to source infrastructure from the most suitable Asset Based Carriers (ABCs) on a global basis. It provides enterprise clients, directly or through partners, with cost-effective, optimized and fully managed network solutions. Carriers can also extend their off-net reach by accessing, through Vanco, other carrier networks around the world.

With solutions available in 230 countries and territories, Vanco is selected by the world's largest organizations to provide strategic network solutions. Its clients include Accor Hotels, Avis Europe, British Airways, Ford Motor Company, IBM/Lloyds TSB, Siemens, Pilkington and Virgin Retail.

Through the Vanco network solution clients get access to the greatest geographic coverage available through a single provider. Vanco offers incomparable flexibility to customize and adapt the solution in line with market changes and business priorities.

Vanco is recognized by the industry for its financial success and world class customer service delivery. A significant proportion of its investment capital goes into customer care which is reflected by the awards won, independent market research and client retention.

For further press information, please contact:

Harry Pirrwitz, Vanco
Global PR Manager
Tel: +44 (0) 20 8636 2942
Email: harry.pirrwitz@vanco.co.uk

Edward Courtenay, Pleon
Tel: +44 (0) 20 7298 7098
Email: edward.courtenay@pleon.com