

Reliance Breathes New Life into Yipes

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After venture-financing cycles that seemed “endless” to VentureBeat blogger Matt Marshall, **Yipes**, a provider of corporate-network services, has been acquired by **Reliance Communications**, an Indian wireless company, for a reported \$300 million.

The company was started in 1998 and had gone through a bankruptcy. In all, it had raised \$385 million, “a seeming impossible amount to generate a profit from,” writes Mr. Marshall and “one more symbol of the excess of the Bubble.” He has referred to the company as “Yikes.”

Yipes’ financing came from, among others, **New Enterprise Associates**, **J.P. Morgan Capital**, **Focus Ventures** and **Sprout Group**.

Crosslink Capital came on the scene in 2005 and, Mr. Marshall writes, “has apparently done very well — because it’s stake wasn’t watered down by the restructuring.”